

**Esper Interactive Guide** 

# Choose the best OS for your dedicated Restaurant devices

**Get Started** 



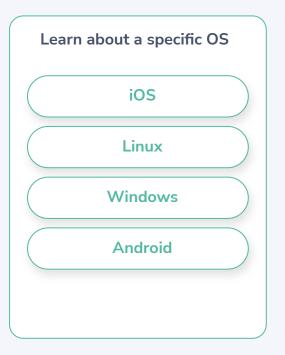
#### Choose your path



Not every OS is up to the task of managing dedicated hardware, especially in the restaurant space where devices need to be always on, always secure, and always up to date. In this guide we'll take you through the highest impact considerations across four main OSs that will help you find which one is right for your fleet of dedicated restaurant devices.

See direct comparisons **OS** overview **OS** comparison

Dive into a concern area Design **Technology** Cost Resources **End-user experience** 





# See direct comparisons

#### **OS** overview



Click on an OS to see a full overview of its characteristics or click ahead for an in-depth side-by-side comparison.

#### iOS

## Premium hardware, but rigid control

Expensive hardware that delivers premium experiences. Mostly targeted at the prosumer market.

Apple offers rigid constraints that you'll be required to work within.

#### Linux

## High flexibility with high effort

Heavily focused on IoT with very few finished devices available.

Affords very high control and customization, but you'll take on the overhead and costs of creating your hardware.

#### Windows

## Slow moving, legacy technology

Longstanding OS that wasn't built for modern restaurants use cases or dedicated devices.

Driven by PC world and primarily focused on x86. Low innovation and experimentation outside of this.

#### Android

## Modern and flexible, but quality varies

Wide range of options with flexibility to tailor to your use case. Has a broad and highly active ecosystem.

Quality can be variable, especially in low range options. You'll need to vet the hardware you're selecting.

#### **OS** comparison



See how the 4 operating systems compare across 5 main categories of considerations. Click into a consideration category to get more details or click an OS type to see a full overview of its characteristics.

		iOS	Linux	Windows	Android
	Design	Rigid model options with fixed yearly release schedule.	Complete design control with hardware available long term.	Designs based on PC form factor with few long term hardware options.	Diverse design options with hardware available long term.
	Technology	Beholden to Apple's proprietary technology. Strong, proven security.	Wide open and flexible tech set, but IoT focused. Strongest kernel imaginable.	Not built for dedicated devices. Good enough security for enterprises.	Flexible tech set with fine controls. Security based on device classification.
\$	Cost	Expensive hardware for premium experience, creating a higher overall TCO.	Highly variable due to flexibility of options. Limited finished products available.	Semi-flexible, but high floor due to x86 and Windows licensing fees.	Wide range of options. Costs driven by the hardware you choose.
<b>6</b>	Resources	Large developer pool, but limited and closed ecosystem.	Wide open ecosystem if you can find find and hire Linux developers.	Ecosystem centered on x86 on Windows. Lower developer activity.	Broad and flexible eco-system with diverse developer pool.
	End user experience	Familiar UI to certain users. Uniform robustness level across hardware.	Must build own UI, but get full branding control. Robust and resilient hardware.	Not a modern UI. Performance varies for dedicated use cases.	Most popular UI. Get full branding control. Quality of OS implementation can vary.



## Dive into a concern area

#### Design









Dive into the 3 main design factors to consider when choosing an OS for your dedicated devices. Click on a consideration factor to see a side-by-side comparison of the OSs.







#### **Design: Hardware diversity**









#### iOS Linux Windows **Android** Only fixed **Full control to** PC focused with Wide range of options available create custom designs minimal experimentation options available Apple delivers Full control to build Experimentation can Unparalleled diversity from a broad ecosystem. homogeneous behavior whatever you want here. deliver some interesting across devices. If the fixed Great for developing fringy designs for the PC form Have flexibility to choose Pros option available can work or leading edge restaurant factor. the right design for your successfully for all your use case. Can access the use cases. use cases, this could work benefits of Linux through AOSP. for you. Offers minimal design Few finished devices Innovation driven by Need to be careful with language or use case available. You'll need to Microsoft, not the hardware at the low end diversity. Differentiation take on full ownership of ecosystem as a whole. of the range. Be sure to here is more speeds and the design and costs. Can Designs are primarily for vet the hardware you're Cons feeds. Not best for fleets have long lead times so laptops, desktops, and selecting to ensure it will that have a diverse set of not best for building and servers, which won't give deliver the performance devices like POS, kiosks. and robustness required in getting to market quickly. you high variety or serve digital signage, or tablets. restaurant use cases. the restaurant space.

#### **Design: Hardware longevity**









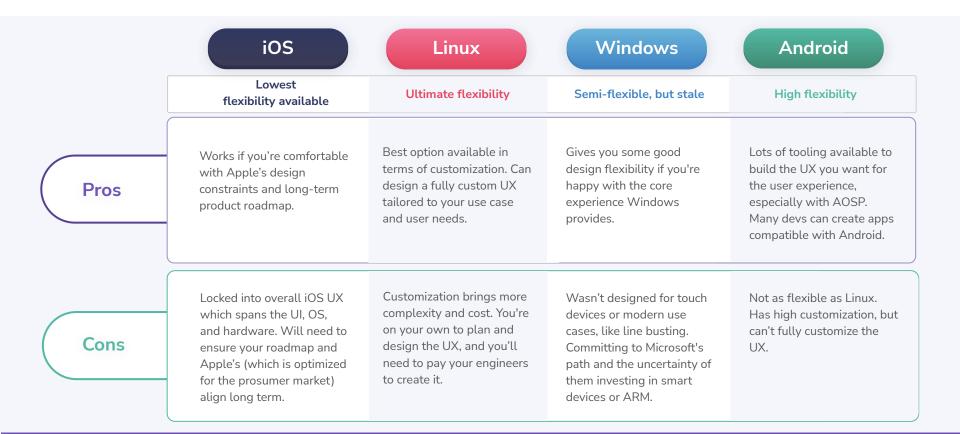
#### iOS Linux Windows **Android** Fixed vearly **Driven by** Based on PC refresh Short and long term model refresh cycle hardware availability cycle and silicon delivery options available Refresh with new releases A new model each year Hardware tends to be Although long term means you can deliver available longer, making it delivery can be hard or get longevity from premium customer and easier to standardize on a here, a lot of vertical commercially oriented employee experiences on particular model which can market devices delivered options to fit use case. Pros Build custom with AOSP to the latest and greatest help save costs and from OEMs have longer management overhead get longer term availability hardware. support. long-term. of silicon. Older models not available Will need to keep pace with Over time you won't get Will need to navigate the the hardware needed to long term so you can't market availability. Market is market to find your right fit. standardize on a model at a not designed for finished deliver your solution Building custom will Cons specific price. This makes it devices and is primarily because of refreshes. require negotiating focused on boards. complicated to build a fleet Silicon delivery and new availability timeframe with and maintain performance designs from Intel and vour supplier. and operational costs. AMD also a factor here.

#### Design: UX design flexibility









#### **Technology**

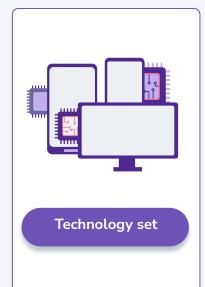








Dive into the 4 main technology factors to consider when choosing an OS for your dedicated fleet. Click on a consideration factor to see a side-by-side comparison of the OSs.



Full overview of the entire technology set provided.



**EMM Infrastructure** 

Full overview of the entire technology set provided.



Infrastructure for apps

Ability to manage the apps installed on your dedicated devices.



Security

Level of security provided to protect your dedicated device fleet.

#### **Tech: Technology set**











#### **Tech: EMM infrastructure**











#### **Tech: Infrastructure for apps**











## **Tech: Security**









	ios	Linux	Windows	Android
	Strong	Industry leading	Functional	Levels vary
Pros	Stable security with 6-7 years of patches typically provided per model (leads industry). You can fit into the ecosystem so you get releases before they come out.	Strongest kernel imaginable. Strengthened through open source community. Often used in high-security verticals such as healthcare and government.	Good enough security for the enterprise use case.	Monthly security patches based on Linux for the last 4 OS versions Google has released. Esper Foundation for Android gives you security patches for the life of your equipment and beyond.
Cons	General consumer use case focused; may not meet security standards for restaurants. You'll get less transparency from Apple as their main concern is iOS being attacked.	You'll have to follow the community and be apart of it to participate. This means burning your engineers on this, which may not be where you want them to focus.	Will have to work within the parameters associated with keeping your devices safe through Microsoft.	Dependent on OS version you're getting so be sure to vet before buying. For AOSP, it's up to the manufacturer to incorporate security patches.

#### Cost

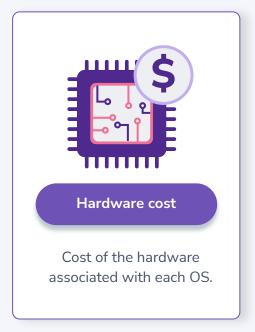








Dive into the 2 main cost areas to consider when choosing an OS for your dedicated devices. Click on a consideration factor to see a side-by-side comparison of the OSs.





#### **Cost: Hardware costs**











## **Cost: Operational costs**









	ios	Linux	Windows	Android
	Least flexible with highest outlay	Ultimate flexibility	Semi-flexible	Flexible with mid-range options
Pros	Can keep costs relatively consistent if you stay with one model and you're okay with Apple's yearly refresh cycle.	Lots of flexibility. Costs highly dependent on supplier relationships, Linux development resources, and robustness of your design, which you get to control.	As Windows is a long-standing OS, you're getting known and well proven operational costs.	Lots of range and variability here. Operational cost is driven by hardware choice which is up to you. Opportunity to tune hardware to your ideal operational costs.
Cons	Higher overall TCO driven by high price point of hardware and the inability to effectively repair devices often seen in the closed Apple ecosystem.	Thin market for finished devices and you won't know how the devices will perform in dedicated restaurant use cases as there isn't any data to reference.	Focused on enterprise knowledge worker use case rather than dedicated use cases. We've seen many customers move to Android and find a better TCO.	More complicated decision process since you have a wide range of options.

#### Resources



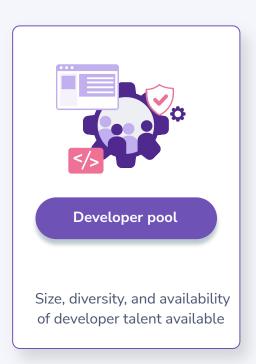






Dive into the 2 main resource areas to consider when choosing an OS for your dedicated devices. Click on a consideration factor to see a side-by-side comparison of the OSs.





#### **Resources: Ecosystem**











#### Resources: Developer pool









#### iOS Linux Windows **Android** Limited Hardcore **Fading** Flexible ~3 million developers Open source, IoT Tons of Windows apps ~6 million developers worldwide with ~2.2 community. Good sized available, more than iOS worldwide with ~3 million developer pool available to million apps in the App and Android combined apps to pull from for GMS. Pros Store to pull from. (although some may be Can choose dev talent from you. very old). a highly diverse set of markets. More limited than other Dependent on being able to Not a huge amount of For AOSP devices, you ecosystems like Linux and find and hire talent, as pool activity in this pool, typically can't use Android. Dev pool focused is not well followed or especially when compared GMS-based apps. You'll Cons to the activity in the iOS need to work with ISVs to on what Apple is trying to documented. You could end build with their ecosystem. up paying devs to build and Android spaces. create an AOSP version of what is readily available the app or build a custom through other platforms. app.

#### **End-user experience**

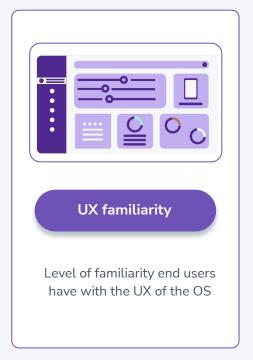


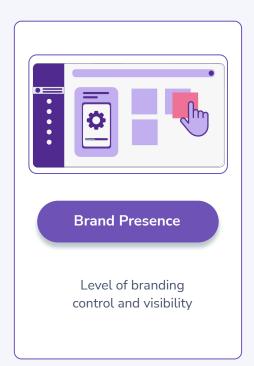






Dive into the 3 main end-user experience factors to consider when choosing an OS for your dedicated devices. Click on a consideration factor to see a side-by-side comparison of the OSs.







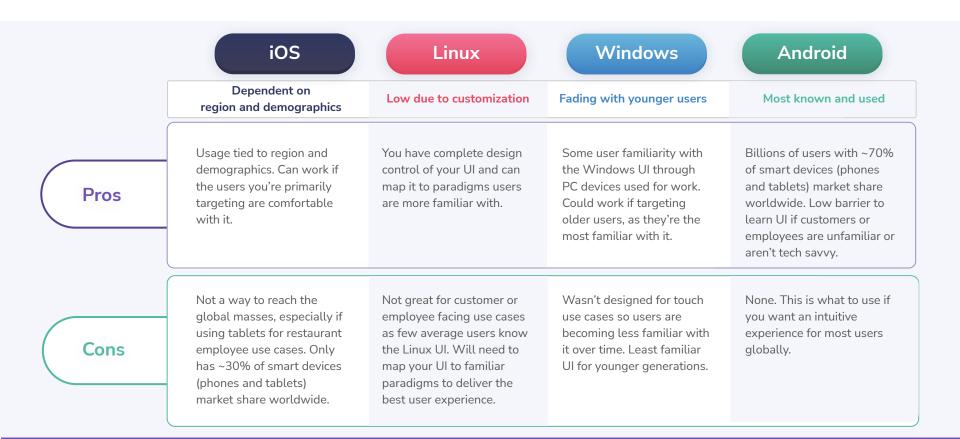
#### User exp: UX familiarity











#### **User exp: Brand presence**











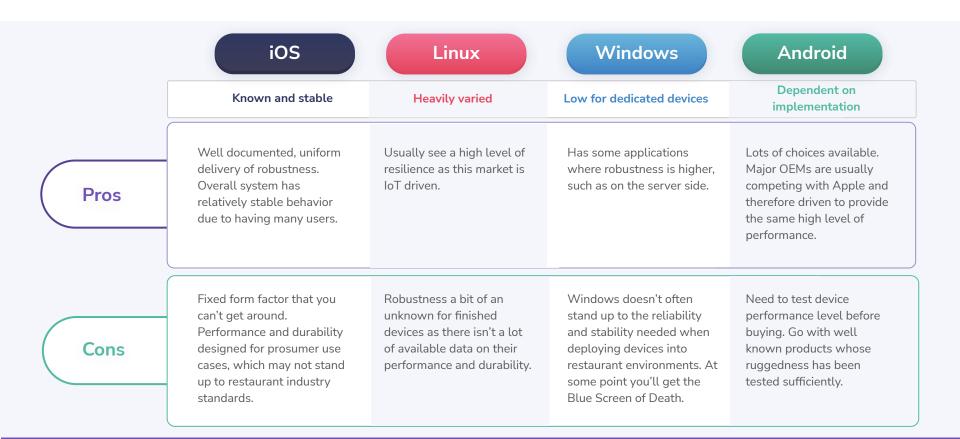
#### **User exp: Robustness**













## Learn about a specific OS

performance and

operational costs.



industry standards. Apple

branding will be the focus.

	Design	Technology	Cost	Resources	End user experience
Pros	If you're comfortable with Apple's design constraints, yearly hardware refreshes, and long-term product roadmap focused on the prosumer market, this could work for you.	Strong long term security with industry leading support. Works if you're okay with Apple's tech set and the limited tools they make available to you.	Hardware available is high quality and will deliver premium experiences. Can maintain relatively stable costs to optimize OpEx.	~3 million developers worldwide with ~2.2 million apps in the App Store to pull from. Works if you're happy with Apple's finished products.	Overall stable/reliable system. Works well if your target users are familiar with the UX. Can attach brand to Apple's and benefit from a halo effect.
Cons	Minimal design diversity that locks you into the UI, OS, and hardware. Models not available long term so you can't standardize on a particular model at a specific price point, making it hard to build a fleet and maintain	Prosumer use case focused and not optimized for dedicated devices. Minimal control as you're beholden to Apple's decisions and must work within their constraints. Don't get the	High price point with minimal range, driving up overall TCO. No alternatives; you're locked in to the prices set by Apple based on their prosumer market goals.	Completely closed ecosystem that Apple defines and controls. Developer pool is focused on what Apple is trying to build with their ecosystem.	Not a way to reach the masses for tablet use cases as it only has ~30% of smart devices market share worldwide.  Performance designed for prosumer use cases, may not stand up to restaurant

granular control you get

with Linux or Android.

#### Linux



	Design	Technology	Cost	Resources	End user experience
Pros	Can build any device with any UX you want. Great for leading edge restaurant use cases. Hardware available more long-term because it's IoT focused.	Longstanding OS with a dynamic open source community. Strongest kernel imaginable that's great for high-security verticals. Highly flexible infrastructure for app management.	Lots of choice and flexibility. Costs highly dependent on your supplier relationships and the robustness of your design, which you get to control.	Open source, IoT community. Good sized developer pool available to you. If you have an intersection with IoT, this may work for you.	You have complete design control of your UI and branding. Usually see a high level of durability and resilience as this market is IoT driven.
Cons	Few finished devices available here. You'll need to take on full ownership of the design and costs. Can have long lead times so not the best for building off of and going to market quickly.	Focused on IoT world. You won't benefit from the work being done by device or component makers targeting larger consumer and enterprise markets.	Designed for IoT with a thin market for finished devices. Won't know how devices will perform in restaurant use cases as there isn't any data to reference. On your own to navigate the market which doesn't have established prices.	Dependent on being able to find and hire talent as dev pool isn't well documented or followed. You could end up paying developers to build what is readily available to you through other platforms.	Performance is a bit of an unknown for finished devices as data is limited. You are required to take on the burden of designing the UX. Not great for customer or employee facing use cases as few average users know the Linux UI.

#### Windows

ARM.



,	Design	Technology	Cost	Resources	End user experience
Pros	PC focused with minimal design experimentation. Some flexibility to design a UX on top of core experience. Some OEMs offer vertical market devices with longer term support.	Long standing OS with good enough security for the enterprise use case. Although not optimized for dedicated devices, it can be used to manage apps on them.	As Windows is a long-standing OS, you're getting known costs. Can find economical option if you're looking at PC as a form factor or compute.	Semi-flexible ecosystem to work with. Tons of Windows apps available, more than iOS and Android combined (although some may be very old).	Older UI can work if you're targeting older users who are the most familiar with it. Can hide some of MSFT's branding from end-users if needed.
Cons	Most designs are for laptops, desktops, and servers, which won't give you a high variety or serve use cases with modern devices. Not designed for touch or modern use cases. Committing to MSFT's path and the uncertainty of them investing in smart devices or	Focused on legacy core IT scenarios such as PCs, not great for restaurant use cases that require kiosks, tablets, handhelds, etc. Tech reaching end of the road based on where the industry is going.	Higher price points with fixed form factors- x86 tends to be more expensive silicon, plus you'll pay licensing fees. Esper has seen many customers move to Android for better TCO.	Locked into stagnant use case as ecosystem is driven by Intel x86 on the Windows OS.  Not a huge amount of activity in this pool, especially when compared to the activity in the iOS and Android spaces.	Doesn't stand up well when deployed into restaurant environments. At some point you'll get the Blue Screen of Death. UI wasn't designed for touch and younger users aren't familiar with it.

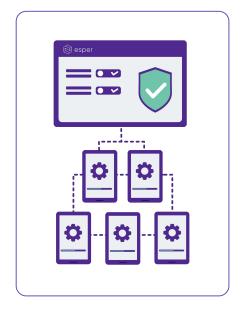
### **Android**



	Design	Technology	Cost	Resources	End user experience
Pros	Wide range of options for both custom and off the shelf hardware. Can get long term availability or newer models. Lots of tooling to tune and build the type of UX you want.	Flexible and open. Best for executing a diverse set of use cases (i.e. kitchen display units, line busting, mobile POS). Can standardize on one OS. Have granular control of apps.	Wide range. Cost mainly driven by hardware choice, which you control. Mid-range options available to find the ideal performance to cost ratio.	Broadest ecosystem. ~6 million developers worldwide with ~3 million apps to pull from for GMS. Can choose dev talent from a highly diverse set of markets.	Most used and known UI worldwide with billions of users. Low barrier to learn UI if customers and employees are unfamiliar or aren't tech savvy. Get full control to tune branding to your device.
Cons	Need to be careful with low end hardware. Do your due diligence and vet the hardware you're selecting. Building custom with AOSP will increase complexity and costs.	Not as customizable as Linux. Will have to navigate wide ecosystem and vet the options available to ensure performance, robustness, and security. Performance dependent on infrastructure and OS version you're getting.	Higher costs for premium hardware competing with Apple. Low cost options might not have the high performance needed for restaurants. More complex decision as you have many options.	Not as wide open as the Linux ecosystem. For AOSP, you typically can't use GMS-based apps. You'll need to work with ISVs to get an AOSP version or build a custom app.	Performance is dependent on OS implementation. Need to do due diligence and test device performance level.

#### Need more help?





#### Deliver the future of dining with Esper

Esper can help you build the fleet that's right for you, whether you're starting from solution design or transforming an existing fleet.

We believe Android is the best edge device platform for restaurant organizations. In our experience, it's the ideal choice for fixed-purpose devices because of its flexibility, scalability, security, and ease of use.

Connect with us to see if Android is the right OS for your fleet! Visit our website or speak with an in-house expert.